



The Jewel of the Chesapeake Bay
North Beach, Maryland

8916 Chesapeake Avenue | Post Office Box 99
North Beach, MD 20714

410.257.9618 | 301.855.6681
www.northbeachmd.org

**TOWN COUNCIL MEETING
NORTH BEACH TOWN HALL
October 8, 2015
7:00 PM**

I. PLEDGE OF ALLEGIANCE

II. ROLL CALL

III. APPROVE AGENDA

IV. APPROVAL OF MINUTES

- A. Approval of minutes from the September 10, 2015 Town Council Meeting
- B. Approval of minutes from the October 1, 2015 Work Session

V. SCHEDULED APPOINTMENTS

- 1) Gene Slear from Environmental Concerns

VI. PUBLIC SAFETY REPORT

VII. REPORTS

- A. Treasurer
- B. Public Works Supervisor
- C. Town Engineer
- D. Code Enforcement

IX. PUBLIC COMMENT

X. BOARDS AND COMMISSIONS

Mark R. Frazer, Mayor

Council Members: Mike Benton Gregory McNeill Mickey Hummel Randy Hummel Gwen Schiada Kenneth Wilcox



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XI. BUSINESS ITEMS

- 1) Flood Sign Purchase
- 2) Security Camera Purchase for Sunrise Gardens
- 3) North Beach Zoning Ordinance

XII. ORDINANCES AND RESOLUTIONS

XIII. MAYOR AND COUNCIL REPORTS

XIV. ADJOURNMENT

XV. CLOSED SESSION MEETING IF NEEDED

Upcoming Meetings and Events

All agendas are subject to change up until the time of the meeting

- 1) Monday, October 12, 2015 – Town Government Closed
- 2) Saturday, October 24, 2015 – Performing Arts Meeting – 10:00 a.m.
- 3) Saturday, October 24, 2015 – Hound of the Town – 12 pm
- 4) Saturday, October 24, 2015 – Boo Bash -3 pm
- 5) Saturday, October 24, 2015 – Drive In Movie – “JAWS” at Dusk
- 6) Wednesday, October 28, 2015 – Economic Development Meeting – 7pm
- 7) Thursday, October 29, 2015 – Planning Commission Meeting – 7pm
- 8) Monday, November 2, 2015 – Special Events Meeting – 7pm
- 9) Tuesday, November 3, 2015 – Environmental Committee – 7 pm
- 10) Thursday, November 5, 2015 – Work Session – 7 pm

Mark R. Frazer, Mayor

Council Members: Mike Benton Gregory McNeill Mickey Hummel Randy Hummel Gwen Schiada Kenneth Wilcox



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Minutes from the September 10, 2015
Town Council Meeting
7:00 pm

| | | |
|---------------------|-----------------------|---------------------|
| X ___ Mayor Frazer | X ___ Joanne Hunt | ___ Rick Crump |
| ___ Mr. Benton | X ___ Stacy Wilkerson | X ___ John Shay |
| X ___ Mr. McNeil | X ___ Donnie Bowen | ___ Dawn Richardson |
| X ___ Mr. M. Hummel | X ___ John Hofmann | X ___ Sgt. Naughton |
| X ___ Mr. R. Hummel | X ___ Richard Ball | ___ Marsha Stiner |
| ___ Ms. Schiada | X ___ Mr. Wilcox | |

APPROVAL OF AGENDA AND MINUTES

- a) **MOTION** made by Randy Hummel to approve the agenda as submitted.
Seconded by Ken Wilcox. All in favor. **Motion carries.**
- b) **MOTION** made by Randy Hummel to approve the minutes from the July 13, 2015 Town Council Meeting. Seconded by Ken Wilcox. **Motion carries.**

SCHEDULED APPOINTMENTS

- a) Carrie Plymer was in attendance to present the Calvert County Library One Maryland One Book yearly presentation to the Mayor.
- b) Don Schreffler was in attendance at the request of the Economic Development Committee to give a presentation on a Google Promotional Product that Town businesses and the North Beach Government may be interested in participating in to promote North Beach.

SHERIFF'S DEPARTMENT REPORT

- a) In August 2015 the Sheriff's Department responded to 202 calls for service in North Beach. This is down from 220 calls in July 2015.

Mark R. Frazer, Mayor

Council Members: Mike Benton Gregory McNeill Mickey Hummel Randy Hummel Gwen Schiada Kenneth Wilcox



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TREASURER'S REPORT

- a) Reporting Period: 7/1/2015 – 7/31/2015 (unaudited): Beginning Balance: \$468,415.10 Total Debits: \$805,925.83 Total Credits: \$1,131,371.08 Ending Balance: \$142,969.85. **MOTION** made by Randy Hummel to accept the Treasurer's Report. Seconded by Mickey Hummel. All in favor. **Motions carries.**

REPORTS

Staff Reports: The following reports are attached: Public Works Department, Waterfront Manager, Town Engineer and Code Enforcement

BUSINESS ITEMS

- A) Purchase of Mermaid Sculpture for Sunrise Gardens: MOTION made by Randy Hummel to purchase the Mermaid Sculpture in the amount of \$5,500.00. Seconded by Mickey Hummel. All in favor. Motion carries.

ORDINANCES AND RESOLUTIONS

MOTION made by Randy Hummel to close the meeting at 8:10 p.m. Seconded by Ken Wilcox. All in favor. Meeting adjourn.

Submitted:

Mark R. Frazer, Mayor

Stacy L. Wilkerson, Town Clerk

Mark R. Frazer, Mayor

Council Members: Mike Benton Gregory McNeill Mickey Hummel Randy Hummel Gwen Schiada Kenneth Wilcox



Minutes from the October 1, 2015

Work session

Attendance: Mayor Frazer, Mike Benton, Greg McNeil, Mickey Hummel, Randy Hummel, Gwen Schiada, Ken Wilcox, , John Shay, John Hofmann, Donnie Bowen, Joanne Hunt, and Stacy Wilkerson.

- 1) Update on the Zoning Ordinance: John Hofmann stated the Planning Commission recently held a work session and put the “almost” finishing touches on the draft zoning ordinance. The Zoning Ordinance will be given to the Council at their October Council meeting. There will not be a lot of dialogue on the Zoning Ordinance, but the main bullet points will be given. A joint work session on the ordinance will be scheduled with the Planning Commission and Town Council for the November 5, 2015 Meeting.
- 2) Update on the 7th & 9th Street outfall/storm drain collection pipe: The pipe at 7th Street is in the process of being cleaned. They have been working on the cleaning for approximately a week. The flap gate for the storm drain is ineffective. John Hofmann and Donnie Bowen will take a comprehensive look at the storm drain and design a solution to fix it. The storm drain at 9th Street also needs cleaning. The Council has directed Donnie Bowen to have this storm drained cleaned also since the company is here working.
- 3) Storm water Project on Frederick Avenue: This project is ready to go. The work on the project should start the week of October 5th.
- 4) Flood Area Signs: John Herbert from Garden State Highway Products, Inc. was in attendance and he gave an overview on the flood areas signs and how they can help with the Town’s flood prone areas. These signs will be installed at 3rd and Chesapeake along with 5th and Chesapeake. The signs are automatic and turn on when the water level reaches a certain height. The purchase of these signs will be on the October 8th Town Council Agenda.
- 5) Security Camera discussion for Sunrise Garden and the Pier: Two proposals were received by the Town from BOSS Security and Edge Technology. Both companies gave a presentation on their proposed camera installation at the pier and Sunrise Gardens. The Council has received their proposals and heard the proposed installation plans and how they will work. This item will be placed on the October 8th agenda for further discussion and action.

Mark R. Frazer, Mayor

Council Members: Mike Benton Gregory McNeill Mickey Hummel Randy Hummel Gwen Schiada Kenneth Wilcox



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- 6) Wi-Fi in North Beach on the waterfront: Costs were obtained from Comcast to install internet at the Welcome Center for use on the beach. After reviewing security camera proposals it was determined that Wi-Fi may be needed at Sunrise Gardens. The Mayor and Council would like to offer Wi-Fi at Sunrise Gardens. The wi-fi installation will work in conjunction with the security camera installation.

Meeting closed at 8:25 p.m.

Mark R. Frazer, Mayor

Council Members: Mike Benton Gregory McNeill Mickey Hummel Randy Hummel Gwen Schiada Kenneth Wilcox

Memo



CALVERT COUNTY SHERIFF'S OFFICE TWIN BEACHES PATROL

Date: October 1, 2015
To: Stacy Wilkerson
From: Corporal Thomas S. Phelps
Re: Sheriff's Office Report-North Beach

In September of 2015, the Sheriff's Office handled 144 calls for service in North Beach. This is down from 202 calls in August 2015.

(In September of 2014, the Sheriff's Office handled 169 calls for service in North Beach.)

Call Breakdown for September 2015:

74 calls were self-initiated (patrol checks, follow-up investigations, etc)

70 calls were received by other means (citizens, alarm companies, etc)

Of the 144 calls, we handled:

- 3 Thefts
 - Rings from a Residence (Under Investigation)
 - Theft/ DOP Sunrise Park Sculptures (Under Investigation)
 - Theft Dog from Residence (Under Investigation)
- 4 DOP
 - House Spray Painted (Under Investigation)
 - Railing of Front of House Damaged (Under Investigation)
 - Window to House Broken (Under Investigation)
 - Sculptures at Sunrise Park Damaged (Under Investigation)
- 1 DUIs
- 1 Heroin Overdose

Breakdown of Dispatched/Self Initiated Calls

| | | |
|-----------------------------|------------------------|--|
| Accident – 2 | Escort – 1 | Suspicious Person – 3 |
| Alarm – 5 | Eviction – 1 | Suspicious Vehicle – 3 |
| Animal Complaint – 1 | Follow Up – 1 | Theft – 4 |
| Assist Motorist – 3 | Found Property – 1 | Traffic Complaint – 3 |
| Assist Other Dept – 1 | Harassment – 1 | Traffic Enforcement – 1 (Stop Sign Enforcement) |
| Assist Sick/Injured – 3 | Illegal Dumping – 1 | Trespassing – 1 |
| Attempt to Locate – 1 | Loud Party/ Music – 4 | Unknown Problem – 1 |
| Burglary – 1 | Mental Subject – 1 | Warrant Service – 1 |
| Check Welfare – 7 | Patrol Check – 70 | |
| Destruction of Property – 7 | Police Information – 5 | |
| Disorderly – 4 | Special Assignment – 2 | |
| Domestic – 3 | Summons Service – 1 | |

****Note – The reportable incident totals on page 1 may differ from the dispatched totals on page 2. The breakdown on page 2 represents all calls dispatched/self-initiated by the sheriff's office. The totals listed on page 1 may be less due to factors the deputy learns upon arrival to the scene****

TOWN OF NORTH BEACH TREASURER'S REPORT

Reporting Period 08/01/15- 08/31/15

PNC Bank:

| | | |
|----------------------------------|----------------|----------------------------|
| Beginning Balance 08/01/15 | \$ 142,969.85 | |
| Total Debits (+) | \$ 809,922.17 | |
| Total Credits (-) | \$ 721,108.84 | |
| Ending Balance 08/31/15 | \$ 231,784.18 | Last Year: \$ 129,519.43 |
| Investments (MLGIP/General Fund) | \$1,785,823.45 | Last Year: \$ 2,034,847.43 |
| (MLGIP/Sewer Capital) | \$ 34,001.43 | Last Year: \$ 33,985.14 |
| (MLGIP/Water Capital) | \$ 7,427.89 | Last Year: \$ 7,424.32 |
| Total Cash | \$2,059,036.95 | Last Year: \$ 2,205,776.52 |

CASH RECEIPTS OVER \$7,500.00

\$ 57,256.40- NFWF Grant Reimbursement
\$120,000.00- MLGIP Transfer
\$ 10,152.86- Comcast
\$ 43,665.12- NFWF Grant Reimbursement
\$250,000.00- MLGIP Tansfer
\$150,000.00- Community Legacy Grant (Sunrise Garden)
\$ 13,655.46- State of MD ACH (Local Income Tax & Other)
\$ 14,176.52- Calvert Co. Tax Payment July 2015

CASH DISBURSEMENTS OVER \$7,500.00

\$ 41,556.77- Payroll W/E 8/1/15
\$ 40,992.22- Payroll W/E 8/15/15
\$172,508.28- SE Davis Construction- Pier rehab
\$ 57,256.40- Environmental Concern- Living Shoreline
\$ 43,665.12- Environmental Concern- Living Shoreline
\$163,744.20- Environmental Concern- Living Shoreline
\$ 12,995.01- Southern Maryland Recycling- Trash contract
\$ 7,832.00- Stallings National Enterprises- Fishing pier platform
\$ 64,406.77- Town of Chesapeake Beach- WWTP

To: Mayor Frazer and Town Council Members

From: Don Bowen DPW

Date: 10-8-15

Subject: Monthly Report

The following is a list of items the Public Works Department has been working on in addition to routine task.

- 1) Installed two new sewer cleanouts on 5th street at 4008 and 4012. Lines had become blocked with roots and had no cleanout on existing lines to try and jet from. While pipe was exposed we were able to remove blockage and clear existing problem. Jetted main line in area.
- 2) Existing submersible storm water pump at fifth street motor failed. DPW pulled pump and changed out with a spare that we keep in stock, rewired pump and put back in service. Sent bad pump out to motor shop to check out for repair.
- 3) Met with Mr. Richard First from LGIT and did a tour of town owned buildings. Mr. First is a risk management specialist and looks for potential problems and hazards. Mr. First also makes sure properties have correct values for coverage in place. No apparent problems mentioned during visit. Written report will be emailed in the coming weeks.
- 4) Frederick Avenue storm water work was started; saw cut existing roadway and test pitted for existing power lines. Work was temporary delayed due to storm last week. Will resume work next week. Expect to be completed by end of the month.
- 5) Have been working with Mr. Hoffman on Dayton Avenue sidewalk and storm drain improvement; hope to have a plan for Mayor and council at December work session. Plan will involve working with homeowners on that block from 5th to 7th on Dayton.
- 6) CES, a storm drain cleaning contractor, came in and totally cleaned existing storm drain on 7th street from Bay to Atlantic. DPW worked with contractor

all week to get this work done before possible storm hit. Work was completed on 7th street on Thursday October 1st. Contractor removed a total of three full dumpsters of debris from collection system.

- 7) The bulk of time for the last 10 days Public work has been working on storm related issues. Days prior to storm crew spent time filling sand bags, cleaning storm drain grates, test running equipment etc. On Tuesday September 29, the area had 4.3 inches of rain from around 4pm until 11:30 pm. This caused flooding in the 5th street area. Back up pump on the beach ran for 9 hours and pumped approximately 1.3 million gallons of water. The area was under a coastal flood watch from Thursday October 1 until Tuesday October 6th. The 9th street area experienced flooding at high tide for most of this time period. DPW cleaned up areas that were flooded once tide receded. DPW crew has been cleaning up debris throughout town from storm related wind this week also.

Any questions or concerns please contact me.

Thanks Don Bowen DPW

MEMORANDUM

TO: Mayor & Town Council

FROM: John A. Hofmann, P.E. Town Engineer & Zoning Administrator 

RE: Monthly Report

DATE: Octoberr 2015

The following is the status of activities that are being worked on:

USACOE Wetland Revitalization Project

The Corps has not completed the preparation of their design effort plan for Town approval.. Now that SHA is providing information on their project (see more on this below) we are working with both agencies on how to do a coordinated design effort.

9th Street Flood Mitigation & Living Shoreline Projects

Construction for the Living Shoreline is substantially complete. Environmental Concern representatives are schedule to be at the 10/8 Council meeting for an update on both the Living Shoreline and Flood Dike Project..

New Fishing Platform and Renovations for Town Pier.

Work under the Sue Davis Construction Contract is for the most part completed. Don Bowen & I are working on a final punch list and close out items for the Contract.

Zoning Ordinance & Map

The Planning Commission has completed their work on the new Ordinance and map and they will be provided to Town Council on October 8th for their review, Council and the Planning Commission will have a work session on the documents to be scheduled in November.

Drainage & Roadway Projects

Design is underway for the Dayton Ave. sidewalk Project.. Public Works is mobilizing for the drainage work in Frederick Ave.

The design for the 7th St. Outfall project will underway now that the system has been cleaned and assessment of the existing system is complete.

Maryland SHA Rt. 261 SHA Upgrade Project.

SHA is has provided their Feasibility to the Town. The Mayor and Town staff will meet with the SHA and its consultants on October 9th to go over the report and talk about the next step in the process to get the State project underway.

Solar Panel Project DPW Shop Building.

The work by Solar Tech is now scheduled to strt the week of 10/12 and be completed by the end of October. .

Transient Slip Dredge Project.

We are completing arrangements for using the Crandell Churchton disposal site and possibly an alternate site. Final permit drawings and application have been completed for submission to MDE and the USACOE



Garden State Highway Products, Inc

1740 E. Oak Road
Vineland, New Jersey 08361
Ph: 800 338-5685 Fax: 856-692-6797

Quote By: Jon Herbert

Date: 9.16.15

E-Mail:

jherbert@gardenstatehwy.com

| "Quote" | | SHIPPING INFORMATION | |
|---------|--|----------------------|--------------|
| To: | Town of North Beach 4030 11th Street North Beach, Maryland 20714 Donnie Bowen dbowen@northbeachmd.org (443)624-2161 | Quote #: | Q091615-15 |
| | | F.O.B: | Destination |
| | | Shipping Date: | 4 TO 6 Weeks |
| | | Ship Via: | BEST WAY |

Terms:

Net 30 Days

Customer P.O.

| Item | Qty. | DESCRIPTION | | TOTAL |
|------|------|--|-------------|-------------|
| 1 | 1 | Tapco #112200 Flood Sensor Detection System | \$ 1,154.00 | \$ 1,154.00 |
| 2 | 1 | Tapco # Flood Solar Controller, 55W, 40AHr, Poly, Wireless 4.5" Pole Mount Cabinet, Side of Pole Solar Panel | \$ 2,261.50 | \$ 2,261.50 |
| 3 | 3 | Tapco #2180 DV30B BlinkerSign, 30" Any Legend, DG3, Any Color, Solar, Any Color LEDs, Beam Configuration | \$ 1,450.00 | \$ 4,350.00 |
| 4 | 3 | Tapco #2180-00429 BlinkerBeam Upgrade with Wireless Radio | \$ 943.25 | \$ 2,829.75 |
| 5 | 1 | Tapco # 101514 Modem Add-on Kit for Poly Cabinets Requires Blink Link Subscription | \$ 513.00 | \$ 513.00 |
| 6 | 1 | Tapco # 2180-LINK-A BlinkLink Web Activation Service - Annual | \$ 265.00 | \$ 265.00 |
| 7 | 1 | Tapco # 2180-00220 10 ft Pole Kit 4 1/2" post base with v-lock adapter bracket and cap | \$ 720.00 | \$ 720.00 |

| | | | | |
|--|--|--|--------------|---------------------|
| | | | | |
| | | | | |
| | | Donnie we've included everything we think | | |
| | | your system will need. There is a | | |
| | | possibility that this system | | |
| | | may require additional equipment | | |
| | | to ensure maximum performance. Thanks, Jon | | |
| | | | | |
| | | SPECIAL PRICING WITH SHIPPING | | |
| | | INCLUDED | | |
| | | | | |
| | | | Total | \$ 12,093.25 |

"Your safety is our business!"

Thank You For Requesting A Quote From Us.



PO Box 91
Owings, MD 20736

bodmerowingsllc@gmail.com

Estimate

| Date | Estimate # |
|-----------|------------|
| 9/22/2015 | 399 |

| Customer Name |
|--|
| Town of North Beach 8916 Chesapeake Avenue North Beach, MD 20714 |

| Ship To |
|--|
| Town of North Beach 8916 Chesapeake Avenue North Beach, MD 20714 |

| Description | Qty | Rate | Total |
|--|-----|----------|----------|
| Sunrise Garden Camera Estimate | | | |
| Note: This system is designed to be a stand-alone camera system accessible via the Internet through web enabled devices. | | | |
| Hikvision 4 Channel NVR w/ 1 Terabyte Hard Drive | 1 | 574.95 | 574.95T |
| Hikvision 3 MegaPixel IP Camera | 4 | 249.95 | 999.80T |
| Outdoor Enclosure w/ Heater and Blower 24" x 24" x 12" | 1 | 699.89 | 699.89T |
| Roll of Cat 5e Cable (direct burial) | 2 | 349.95 | 699.90T |
| Miscellaneous Equipment including but not limited to fasteners, conduit, junction boxes, patch cables, etc. | 1 | 500.00 | 500.00 |
| Installation, cabling, programming, networking and training (Multiple Technician Rate Applies) | 1 | 3,500.00 | 3,500.00 |
| Note: B.O.S.S. suggest the town contacts comcast and gets broadband internet service at The Sunrise Garden. We install the comcast modem and the NVR in a lockable outdoor box with heater and blower to protect the equipment from the elements. All of the wiring will be concealed in conduit on the back of the west fence. The town will be responsible for installing 3- 12' posts along the back west fence for us to mount 4- cameras. | | | |

Thank you for giving B.O.S.S. this opportunity!

Subtotal ~~\$6,974.54~~

Sales Tax (6.0%) ~~\$178.47~~

Total ~~\$7,153.01~~



PO Box 91
Owings, MD 20736

bodmerowingsllc@gmail.com

Estimate

| Date | Estimate # |
|-----------|------------|
| 9/10/2015 | 386 |

| Customer Name |
|--|
| Town of North Beach 8916 Chesapeake Avenue North Beach, MD 20714 |

| Ship To |
|--|
| Town of North Beach 8916 Chesapeake Avenue North Beach, MD 20714 |

| Description | Qty | Rate | Total |
|--|---|----------|-----------|
| Work to be performed at North Beach Welcome Center and Fishing Pier 9023 Bay Ave North Beach, MD 20714 | | | |
| Hikvision 16-Channel NVR with 8 TB of storage | 1 | 1,674.95 | 1,674.95T |
| Hikvision 3 MegaPixel IP IR Illuminated Camera - 4mm, 6mm or 12mm lens as needed - Bullet or Dome as needed | 13 | 249.95 | 3,249.35T |
| Roll of Cat 5e (direct burial) | 5 | 349.95 | 1,749.75T |
| Box of Cat 5e Cable | 1 | 99.95 | 99.95T |
| Miscellaneous equipment including but not limited to fasteners, conduit, junction boxes, patch cables, etc. | 1 | 275.00 | 275.00T |
| Cabling, installation, programming, networking and training | 1 | 6,500.00 | 6,500.00 |
| Optional Equipment: (not included) - 32" TV/Monitor with Wallmount Kit, Video Balun and HDMI \$374.95 + tax and \$175 installation | | | |
| Note: B.O.S.S. will attempt to re-pull all existing camera locations with new Cat 5e Cable. The existing Coax Cable can be used for IP Cameras but, additional equipment is required. Ethernet over Coax Adapter \$149.99 each (requires 2 per camera but, only necessary if new cable can not be pulled). | | | |
| Thank you for giving B.O.S.S. this opportunity! | Subtotal \$13,549.00 | | |
| | Sales Tax (6.0%) \$822.94 | | |
| | Total \$13,971.94 | | |

13,549.00



EDGE Technologies, LLC
PO Box 842 Huntingtown, MD 20639
(443) 295-3585 www.edgetechs.net

Proposal

To

Town of North Beach

For the

Camera system at Sunrise Garden

By Jason Miller
Partner
Edge Technologies LLC.
PO Box 842
Huntingtown, MD 20639
240-508-3444
7/1/2015
Revision I



EDGE Technologies, LLC
PO Box 842 Huntingtown, MD 20639
(443) 295-3585 www.edgetechs.net

Edge Technologies will install the following:

- Provide and install (1) Hikvision 16 channel NVR with 8TB hard drive. \$2,240.20
- Provide and install (4) Hikvision 3MP IP cameras at corners of park. \$992.00
- Provide and install (1) KBC industrial 8 port Poe switch at end of pier. \$1,124.70
- Provide and install (1) KBC power supply for 8 port switch at end of pier. \$217.23
- Provide and install (1) KBC fiber module for 8 port switch at end of pier. \$104.65
- Provide and install (1) KBC 5GHZ point to point wireless \$1,012.00
 - One mounted at end of pier.
 - One mounted on Verizon telephone pole at park.
- Provide and install (6) strand MM fiber from building at pier to end of the pier
 - For point to point and future cameras. \$682.50
- Provide and install (8) LC fiber connectors \$113.60
- Provide and install (1) KBC 4 port industrial switch at park. \$389.84
- Provide and install (1) KBC power supply for 4 port switch. \$240.34
- Provide and install (2) NEMA box at end of pier and at park. \$460.00
- Provide and install gel filled cat-5e cable to each camera and point to point. \$258.75
- Misc. materials \$150.00
- Provide customer training and all documentation for all equipment.

Subtotal - \$7,985.93

Sales Tax - \$479.16

Labor - \$4,800.00

Total - \$13,265.09

Assumptions:

All poles for cameras to be installed by others.

All conduit to poles to be installed by others.

All electric to be installed by others.



EDGE Technologies, LLC
PO Box 842 Huntingtown, MD 20639
(443) 295-3585 www.edgetechs.net

Contract:

A. The general project description is contained in the attached document and related documents from herein referred to as the "Proposal".

B. The specific work to be performed by Contractor is the installation of the specified system as outlined in the Proposal.

C. The total amount to be paid by the owner for the performance (subject to additions and deductions by written change order) shall

not exceed the total specified in the Proposal.

D. Progress payments will be made according to the payment schedule below. Equipment will not be ordered until the equipment deposit has been submitted. These times are subject to the timing of the construction and the lead times required for the ordered equipment to be delivered.

E. Payment is due immediately after invoicing. Unpaid balance beyond 60 days after invoicing of completed tasks as outlined in item

D shall bear interest payable to Contractor at a rate of 1.5% per month simple interest.

F. This Proposal expires 30 days following the date stated on the top of this agreement. No work will be scheduled without a deposit

plus a signed copy of this agreement. All drawings and specifications contingent on agreement and retainer.

G. Contractor reserves the right to replace proposed models in the case of obsolescence, discontinuation or unavailability with a

comparable model of equal value upon customer approval. Contractor will not be held responsible or liable in any way for any said

product's obsolescence, discontinuation or unavailability.

1. Contract Documents and Details

The contract documents consist of this agreement, including all general provisions, special provisions, specifications, drawings,

addenda, change orders, written interpretations, and written orders for minor changes in work. Work not covered by contract documents will not be required unless it is required by reasonable inference as being necessary to produce the intended result. The

costs associated with any related work or materials, including, but not limited to electrical, drywall, painting, cabinets are not included

unless specifically documented in the proposal. EDGE Technologies LLC is not responsible for any underground trenching or laying

or supplying of conduit for outside wiring.

2. Time

With respect to schedule completion, time is of the essence. If EDGE Technologies LLC is delayed at any time in the progress of the

work by owner change orders, fire, labor disputes, acts of God or other causes beyond EDGE Technologies LLC's control, the completion schedule for the work or affected parts of the work shall be extended by the same amount of the time caused by the delay.

3. Payments and Completion

The Payment Schedule is a guideline and approximation. Since EDGE Technologies LLC will, if possible, open, test and burn-in

equipment before delivery, all components must be paid for before delivery to job site. Payments may not be withheld under any

circumstances. Any disputes due to legal claims will be settled independently in good faith between the parties. Final payment shall

be due immediately following completion of the project. For projects over 30 days in duration, any completed labor will be billed every

15 days.

4. Insurance

EDGE Technologies LLC shall purchase and maintain such insurance necessary to protect from claims under workers compensation

and from any damage to the owners property resulting from the conduct of this contract.



EDGE Technologies, LLC
PO Box 842 Huntingtown, MD 20639
(443) 295-3585 www.edgetechs.net

5. Changes in the Contract

The owner may order changes, additions, or modifications without invalidating the contract. Such changes must be in writing and

signed by the owner. EDGE Technologies LLC shall provide the owner in writing the amount of additional costs or cost reductions

resulting from changes ordered within 15 working days unless this requirement is waived in writing by the owner. Change Orders

shall be paid in full upon acceptance of change and shall not alter the contract's payment schedule. In case of product unavailability

or discontinuation, EDGE Technologies LLC reserves the right to substitute equipment of equal or better quality with client's approval.

EDGE Technologies LLC will be held blameless in case of product unavailability or discontinuation.

6. Warranty

All equipment will be covered under manufacturer's warranty. EDGE Technologies LLC warrants all labor involved in installation for

90 days beginning upon project completion. Extended warranties and annual service contracts are available.

Payment Schedule

Deposit - \$7,985.93

Due upon completion - \$5,279.16



Customer Signature

Date



EDGE Technologies, LLC
PO Box 842 Huntingtown, MD 20639
(443) 295-3585 www.edgetechs.net

Proposal

To

Town of North Beach

For the

Camera system at North Beach Pier

By Jason Miller
Partner
Edge Technologies LLC.
PO Box 842
Huntingtown, MD 20639
240-508-3444
7/1/2015
Revision I



EDGE Technologies, LLC
PO Box 842 Huntingtown, MD 20639
(443) 295-3585 www.edgetechs.net

Edge Technologies will install the following:

- | | |
|--|----------|
| • Provide and install (12) Hikvision 3MP IP cameras | \$992.00 |
| • Provide and install cat-5e cable to each camera inside building . | \$198.00 |
| • Provide and install gel filled cat-5e cable to each camera and point to point. | \$258.75 |
| • Misc. materials | \$100.00 |
| • Provide customer training and all documentation for all equipment. | |

Subtotal - \$3,544.00

Sales Tax - \$212.64

Labor - \$3,600.00

Total - \$7,356.64

Assumptions:

All poles for cameras to be installed by others.

All conduit to poles to be installed by others.

All electric to be installed by others.



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Contract:

A. The general project description is contained in the attached document and related documents from herein referred to as the "Proposal".

B. The specific work to be performed by Contractor is the installation of the specified system as outlined in the Proposal.

C. The total amount to be paid by the owner for the performance (subject to additions and deductions by written change order) shall

not exceed the total specified in the Proposal.

D. Progress payments will be made according to the payment schedule below. Equipment will not be ordered until the equipment deposit has been submitted. These times are subject to the timing of the construction and the lead times required for the ordered equipment to be delivered.

E. Payment is due immediately after invoicing. Unpaid balance beyond 60 days after invoicing of completed tasks as outlined in item

D shall bear interest payable to Contractor at a rate of 1.5% per month simple interest.

F. This Proposal expires 30 days following the date stated on the top of this agreement. No work will be scheduled without a deposit

plus a signed copy of this agreement. All drawings and specifications contingent on agreement and retainer.

G. Contractor reserves the right to replace proposed models in the case of obsolescence, discontinuation or unavailability with a

comparable model of equal value upon customer approval. Contractor will not be held responsible or liable in any way for any said

product's obsolescence, discontinuation or unavailability.

1. Contract Documents and Details

The contract documents consist of this agreement, including all general provisions, special provisions, specifications, drawings,

addenda, change orders, written interpretations, and written orders for minor changes in work. Work not covered by contract documents will not be required unless it is required by reasonable inference as being necessary to produce the intended result. The

costs associated with any related work or materials, including, but not limited to electrical, drywall, painting, cabinets are not included

unless specifically documented in the proposal. EDGE Technologies LLC is not responsible for any underground trenching or laying

or supplying of conduit for outside wiring.

2. Time

With respect to schedule completion, time is of the essence. If EDGE Technologies LLC is delayed at any time in the progress of the

work by owner change orders, fire, labor disputes, acts of God or other causes beyond EDGE Technologies LLC's control, the completion schedule for the work or affected parts of the work shall be extended by the same amount of the time caused by the delay.

3. Payments and Completion

The Payment Schedule is a guideline and approximation. Since EDGE Technologies LLC will, if possible, open, test and burn-in

equipment before delivery, all components must be paid for before delivery to job site. Payments may not be withheld under any

circumstances. Any disputes due to legal claims will be settled independently in good faith between the parties. Final payment shall

be due immediately following completion of the project. For projects over 30 days in duration, any completed labor will be billed every

15 days.

4. Insurance

EDGE Technologies LLC shall purchase and maintain such insurance necessary to protect from claims under workers compensation

and from any damage to the owners property resulting from the conduct of this contract.



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5. Changes in the Contract

The owner may order changes, additions, or modifications without invalidating the contract. Such changes must be in writing and signed by the owner. EDGE Technologies LLC shall provide the owner in writing the amount of additional costs or cost reductions resulting from changes ordered within 15 working days unless this requirement is waived in writing by the owner. Change Orders

shall be paid in full upon acceptance of change and shall not alter the contract's payment schedule. In case of product unavailability or discontinuation, EDGE Technologies LLC reserves the right to substitute equipment of equal or better quality with client's approval.

EDGE Technologies LLC will be held blameless in case of product unavailability or discontinuation.

6. Warranty

All equipment will be covered under manufacturer's warranty. EDGE Technologies LLC warrants all labor involved in installation for 90 days beginning upon project completion. Extended warranties and annual service contracts are available.

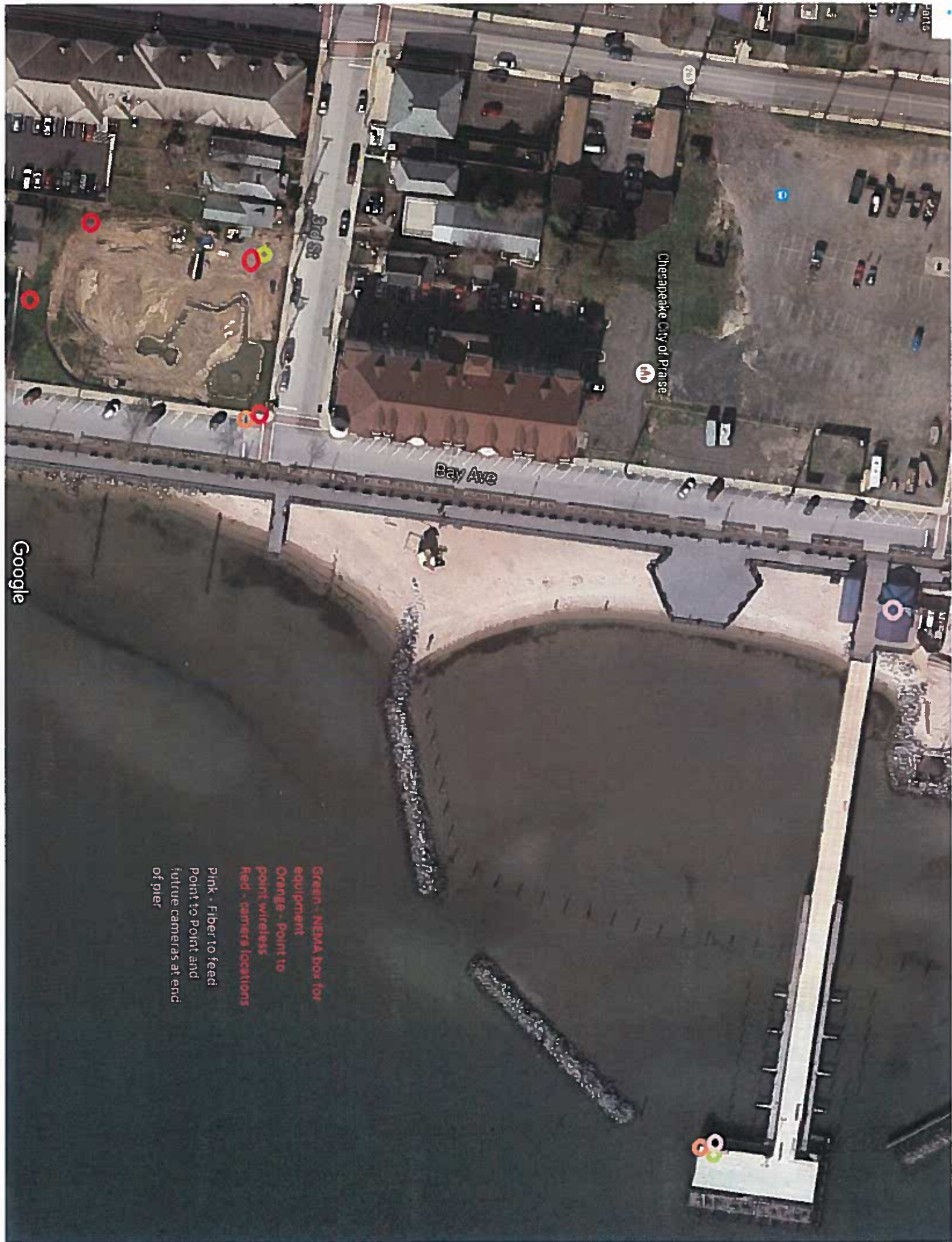
Payment Schedule

Deposit - \$3,544.00

Due upon completion - \$3,812.64

Customer Signature

Date



Green - NEMA box for
equipment
Orange - Point to
point wireless
Red - camera locations
Pink - Fiber to feed
Point to Point and
future cameras at end
of pier